

Home Service Leadership Summit

Oct 16-19 2026
Agenda



Friday, Oct 16th

Hotel check-in opens at 4pm <https://www.WyndhamGrandJupiter.com/>

6:00 pm Check-in / Event Registration at Tommy Bahama

* Attendees staying at the Wyndham Grand Jupiter at Harbourside enjoy free drinks and heavy hors d'oeuvres at Tommy Bahama.



MAIN LOBBY
Check In
TOMMY BAHAMA
Event Registration



Saturday, Oct 17th

BEACON ROOM
Breakfast & Lunch

DUNES ROOM
Session Meetings

7:00 – 7:30	Onsite Event Registration – Dunes Room Entrance
7:30 – 8:30	Breakfast in Beacon Room
8:30 – 9:00	Course and Personal Introductions
9:00 – 10:30	Finding Your Competitive Advantage I — Jaynie Smith
10:30 – 10:45	Break
10:45 – 12:15	Finding Your Competitive Advantage II — Jaynie Smith
12:15 – 1:15	Lunch in Beacon Room
1:15 – 2:15	Defining Vision, Mission & Values — Chet Tart
2:15 – 2:30	Break
2:30 – 4:00	Simplifying Business Plan Development
4:00 – 5:00	Bolster Your Network

Learn | Share | Create More Thrilled Customers | Grow Your Business

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Sunday, Oct 18th

BEACON ROOM
Breakfast & Lunch

DUNES ROOM
Session Meetings

7:30 – 8:30	Breakfast in Beacon Room
8:30 – 9:00	Group Feedback on Vision, Mission & Values
9:00 – 10:00	Find Them & Keep Them HR Tactics
10:00 – 10:15	Break
10:15 – 12:00	Asset Protection Knowledge & Tactics — Hillel Presser
12:00 – 1:00	Lunch in Beacon Room
1:00 – 2:00	Service Company Pricing Strategies
2:00 – 2:15	Break
2:15 – 3:45	Prospect Better. Discover Deeper. Close Opportunities.
3:45 – 4:00	Break
4:00 – 4:30	Business Plan Review
4:30 – 5:00	Wrap up Activities

Thank You All for Making 2026 Leadership Summit Amazing!



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