



Best Practices Sumhit Agenda



MAIN LOBBY
Check In

HARBORSIDE
DOCK
PonTiki Cruise

Friday, January 17th

Check-in opens at 4pm <https://www.WyndhamGrandJupiter.com/>

5:00 pm	Wyndham Grand Check-in / Event Registration
6:00	Shuttle Departures for Twisted Tuna Event*

* Attendees staying at the Wyndham Grand Jupiter at Harbourside enjoy free drinks and heavy hors d'oeuvres.



BEACON ROOM
Breakfast & Lunch

DUNES ROOM
Session Meetings

Concurrent
DUNES ROOM
BEACON ROOM

Saturday, January 18th

7:00 - 7:30	Onsite Event Registration - Dunes Room Entrance
7:30 - 8:30	Breakfast in Beacon Room
8:30 - 9:15	Course and Personal Introductions
9:15 - 9:30	Break
9:30 - 10:45	Industry Overview; See the Problems; Testing Performance; Methods / Tools / Camera
10:45 - 12:30	Code Compliant Approach; InOvate Solutions
12:30 - 1:30	Lunch in Beacon Room

CONCURRENT SESSIONS

1:30 - 2:15	Cleaning Dryers	<u>Inventory Mgmt; Strategic Models</u>
2:20 - 3:45	DryerFlex Installs	<u>6 Phases to Scale Your Business</u>
3:45 - 4:00	Break	
4:00 - 5:00	The Educational Sales Approach	
5:00 - 5:30	Training Certification & Networks	

Home Service Excellence



January 16-18 2026

Best Practices Summit Agenda




Sunday, January 19th

BEACON ROOM
Breakfast & Lunch

WEST DRIVE
Truck Tours

DUNES ROOM
Session Meetings

7:30 – 8:30	Breakfast in Beacon Room
8:30 – 9:00	Safety / Group Picture
9:00 – 10:00	Truck Tours & Tools of the Trade – Stocked for Success



Concurrent
DUNES ROOM
BEACON ROOM

CONCURRENT SESSIONS		
10:00 – 11:15	Dryerbox Installs	<u>Defining Mission & Vision</u>
11:20 – 12:30	DryerJack Installs	<u>Effective Sales Communication</u>
12:30 – 1:30	Lunch in Beacon Room	
1:30 – 2:00	Sales Contest / Elevator Pitch Challenge	
CONCURRENT SESSIONS		
2:05 – 3:00	DWV & DFR Installs	<u>Hiring, Retention, Incentives</u>
3:05 – 4:00	Marketing Panel — Creating Demand	
4:00 – 4:15	Break	
4:15 – 4:45	Jobsite Stories	
4:45 – 5:15	Summary / Survey / Wrap Up	