

Learn | Share | Create More Thrilled Customers | Grow Your Business

Home Service Excellence



Best Practices Summit



Apr 19-21 2024
Wyndham Grand
Jupiter Florida

Home Services Summit

The InOvate *Best Practices* training event is your opportunity to gain tremendous *new* knowledge and *new* resources to help you grow your dryer vent cleaning business.

Join industry counterparts and spend two full days unveiling tricks and tips learned from thousands of successful companies like yours. Sessions include classroom-style education, team builders, group activities, and hands-on installation practice.

Seminar Breakout Highlights

The Big Picture: Problems, Performance Testing, Methods/Tools/Cameras
The Code Compliant Approach
Strategic Home Service Business Models
6 Phases to Scale Your Business
Pre-Visit and In-Home Educational Selling

Event Feedback

Not only was the training top notch, but the time sound boarding and reflecting off each other in this environment was immensely beneficial.
—Danny Macchiarella, Nashville, TN

\$300 / Attendee - What's Included

Access to the 2-day event, Wyndham room block discount (first-come, first-served basis), breakfast and lunch buffets, and a guarantee* you'll take away tools to immediately improve the direction of your business. Attendees are responsible for flights, hotel, and food beyond the four meals provided during the event.

Limited Availability - Register Today

To ensure maximum impact, this conference is limited to 35 attendees. Call today or register online at <https://inovate.com/summit>

*WHAT GUARANTEE? If you don't feel InOvate's "Best Practices" training event made a real impact to your business's performance after 6 months, we'll reimburse your \$300 in full, no questions asked.

INOVATE

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Seminar Agenda Highlights



High Level Strategic Development

DAY ONE

- ▶ Industry Update
- ▶ Common Problems
- ▶ Performance Testing
- ▶ Methods - Tools - Cameras
- ▶ Building Code Benchmarks
- ▶ Inventory Management
- ▶ Strategic Business Models
- ▶ 6 Phases to Scale Success
- ▶ Sales Tools Training
- ▶ Certification Networks

DAY TWO

- ▶ Best Practices Training
- ▶ Exhaust Maintenance
- ▶ Interior Service Tips
- ▶ Product Installation
- ▶ Exterior Service Tips
- ▶ Stocking the Truck
- ▶ Tools of the Trade
- ▶ Mechanical Solutions



Hands-On Learning Experiences And Network Opportunities

Testimonials & Takeaways

The results of this seminar will run strong and soar you to success. I learned how to properly install a roof vent!
Include the value of your expertise in pricing, we're worth it. I am much more confident talking to customers after practicing elevator pitches.
We came away with a much better understanding of making things code compliant. With [well defined] goals, you can travel beyond your comfort zone and reach maximum potential.
If you want to provide the best possible service for your customer, stop selling and start educating.



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